Third Party Access to Inteon Technology

- Syngenta is committed to an industry-wide safety standard for paraquat.
- Syngenta will provide the Inteon technology (trigger gel, emetic, an olfactory alerting agent, dye, and purgative) to paraquat registrants unable to meet the improved oral toxicity standard through other means.
- Tolling arrangement to provide the safer formulation on commercially reasonable terms.
- Companies would have the option to provide their own paraquat technical or use Syngenta technical.
Proposed Tolling Terms

- Syngenta tech. (if used) – cost +10%
- Other ingredients – At cost
- Tolling fee – Cost + 20%
- License fee - $0.56 / gal.
  – (appx. 3.5% of the net price)
- Additional fees required if 3rd party tech. is used (for segregation at plant).
- Total mark up of final product (using Syngenta tech.) is appx. cost + 17%.