

Appointment

**From:** HEMMINGHAUS, JOHN W [AG/1000] [john.w.hemminghaus@monsanto.com]  
**Sent:** 7/21/2017 8:48:15 AM  
**To:** MCDONOUGH, MARCIA [AG/1005] [marcia.mcdonough@monsanto.com]  
**Subject:** Dispersion Kick Off Discussion  
**Location:** O133 and web ex  
**Start:** 7/25/2017 9:30:00 AM  
**End:** 7/25/2017 10:30:00 AM  
**Show Time As:** Tentative

**Required Attendees:** ORR, THOMAS B [AG/1000]; BEACHUM, COLLIN [AG/1000]; MACINNES, ALISON [AG/1000]; SALL, ERIK D [AG/1000]; CASANOVA, EDUARDO A [AG/1000]; CLEMENTS, MOLLY [AG/1000]; GAVLICK, WALTER K [AG/1000]

Scheduling this time as a kick off for this discussion. I'll schedule 2 follow up discussions as well.

I will be out of the country for work and I know Orr is out as well but I don't want to wait to start these discussions.

We need REAL scientific support for our product to counteract the supposition happening in the market today. To be frank, dealers and growers are losing confidence in Xtendimax as these incidents are all being assumed to be volatility.

Alison will take the lead at the first meeting to set up the discussion so that you all can align on what we need to do moving forward. The highest priority goal is to find a way to present our existing data to best reaffirm that Xtendimax is a low volatility product. Second is to identify any new testing that could help clearly explain what is going on.

To be sure everyone fully understands information as its being discussed let's rely mainly on face to face and phone conversations for communication on this topic.

Thank you very much,

John

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**CODE: MC.MIA.PT.v2**